



## General Grain Policies

Revised September 1, 2010

### GRAIN DISCOUNTS

All grain will be discounted on a load by load basis. Each load will be probed in order to get a representative sample. If necessary pit samples may be taken and any load found to contain excessive variations in moisture will be graded per the higher moisture. The current scale of discounts will apply. The seller has the option of requesting official grades by a federal grain inspector on any contested sample. The seller shall stand all costs of such grades and these grades will be final.

### OPEN STORAGE

Customer must state the intended method of settlement at time of delivery. This includes stating if the grain will be applied to storage, contract, or if the grain will be sold. Grain to be applied to Condo Storage must be designated as such at time of delivery. Producer's who do not intend to store the grain, can price the grain, or enter into a Credit Sale contract. Grain in open storage that is not sold will be treated as storage and applicable storage charges will apply.

### CASH SELLING

Grain that is delivered and intended to be sold will be priced at the end of the day unless otherwise specified or a contract has been executed. Other contract alternatives include:

#### **Basis Contracts:**

Initiation Fee: 0 Rolling Fee: 2 cents/bushel per roll

#### **HTA Contracts:**

Initiation Fee: 5 cents/bushel to March 2012 (5,000 bushel increments)

Rolling Fee: 2 cents/bushel (must be priced within the same crop year)

### GRAIN CHECKS

To ensure grain records are accurate and easy to audit, grain checks will be issued solely in the name the grain was delivered. A higher level of focus is being put on accurate record keeping whether it is for tax reasons, including section 199 information on 1099 forms, production information for crop insurance claims, or compliance with audit requirements for state/federal agencies.

### WAREHOUSE RECEIPTS

Grain to be stored at River Valley Cooperative will be put on a House Receipt. The only exception to this will be grain that is put under a CCC loan will be issued on a Negotiable Warehouse Receipt. Grain on Negotiable Receipts for loan purposes must have 9 months of storage paid up front.

### DEFER PAYMENTS

River Valley Cooperative will offer producers the ability to defer the payment on grain sold. Payment can be deferred up to 12 months. Once a deferred payment is issued it will not be reversed and will be paid out as stated.

### TREATED GRAIN

Federal law prohibits commingling of treated seed with commercial grain. We do not accept grain into our elevators or picked-up off the farm which has any kind of treated seed mixed with it. Federal law does not allow any tolerance for treated seed in grain. All treated seed should be kept well separated from commercial grain inventories.

\*\*All policies are subject to change without notice

## 2010 Fall Grain Programs

Revision Date – September 1, 2010

### CORN

#### MOISTURE DISCOUNT

All corn received at River Valley Cooperative elevators that tests over 15% moisture will be charged a moisture discount as follows:

Corn received at: **15.1% to 30.0%** Discount: **3.0 cents/point**

Corn over 30% moisture is subject to rejection.

Custom Drying: Discounts as above plus 12 cents/bu. handling charge.

### CORN

#### SHRINK RATES

Moisture shrink 1.18%

Handling shrink .22%

Total shrink 1.40% for each 1% of moisture removed

Corn purchased, contracted or on NPE (Price Later) will be shrunk to 15%.

Corn put into storage or grain bank will be shrunk to 14%.

### SOYBEAN

#### MOISTURE DISCOUNT

All beans received at River Valley Cooperative elevators that test over 13% moisture will be discounted as follows:

Beans received at: **13.1% to 15.0%** Discount: **10 cents/half point**

Beans over 15% moisture are subject to rejection

### SOYBEAN

#### SHRINK RATES

Handling shrink: 0.50%

All beans received into RVC facilities will be assessed a handling shrink.

### CORN

#### STORAGE CHARGES

**Minimum Charge - 17 cents/bushel** for the first 90 days or fraction thereof. After 90 days, storage charge of .1000 cents per bushel per day (3.0 cents/month).

8 cents IN charge and 8 cents OUT charge will apply to all grain taken out of storage. This is in addition to the regular storage charges. Minimum storage charges will be billed when storage receipts are issued. Additional charges will be billed monthly.

### SOYBEAN

#### STORAGE CHARGES

**Minimum Charge - 19 cents/bushel** for the first 90 days or fraction thereof. After 90 days, storage charge of .1150 cents per bushel per day (3.50 cents/month).

8 cents IN charge and 8 cents OUT charge will apply to all grain taken out of storage. This is in addition to the regular storage charges.

Minimum storage charges will be billed when storage receipts are issued.

Additional charges will be billed monthly.

### CORN/SOYBEAN

#### NPE (Price Later) RATES

**Corn:** 15 cents/bushel minimum to December 31, 2010 plus 3 cents/month thereafter. Priced by June 30, 2011.

**Beans:** 20 cents/bushel minimum to December 31, 2010 plus 3 cents/month thereafter. Priced by June 30, 2011.

NPE charges will be deducted from the final settlements.

### GRAIN BANK CHARGES

6 cents per bushel for the first 90 days. After 90 days a monthly charge of 3 cents per bushel per month (.10 cents/day) will apply on remaining bushels. Grain must be used within 12 months of issuance. Grain bank corn sold to the warehouseman will be charged regular storage rates from date of delivery. Whole grain that is taken from grain bank and not mixed through the feed mill will be charged In/Out charges as posted for regular storage. Posted grind/mix/delivery charges will apply if cracked corn is taken from grain bank.

\*\*All rates and programs are subject to change without notice.

# RIVER VALLEY COOPERATIVE

## Discount Schedule

September 1, 2010

### CORN

Test Weight	Under 54 lb.	1 cent per pound
	Under 52 lb.	2 cents per pound
Heat Damage	.3% to .5%	2 cents
	.6% to 5.0%	1 cents each .5%
Damage	5.0%-7.0%	1 cents each 1%
	7.0%-10.0%	2 cents each 1%
	Over 10%	3 cents each 1%
Foreign Material	3.1% to 5.0%	2 cents each 1%
	Over 5.0%	3 cents each 1%
Musty		5 cents
Sour		10 cents
Weevils		10 cents
Moisture-Drying (Cash)	15.1% to 30.0%	3.0 cents per point
Moisture-Drying (Storage)	15.1% to 30.0%	3.0 cents per point
Moisture-Shrink (Cash)	15.1% to 28.0%	1.4% per point
Moisture-Shrink (Storage)	14.1% to 28.0%	1.4% per point

### SOYBEANS

Test Weight	Under 54 lb.	0.5 cents per pound
Damage	2.1% to 5.0%	2 cents each 1.0%
	5.1% to 8.0%	4 cents each 1.0%
	Over 8.0%	8 cents each 1.0%
Foreign Material	Over 1% deducted from weight	
Musty		5 cents
Sour		10 cents
Weevils		10 cents
Moisture Discount	13.1% to 15.0%	10 cents per half point
	Over 15%	Subject to rejection

### OATS

Test Weight	38 to 34 lbs.	2 cents per pound
	Under 34 lbs.	4 cents per pound
Musty		5 cents
Sour		10 cents
Weevils		10 cents
Moisture Discount	Over 15.1%	8 cents per point
Moisture Shrink	Over 13.1%	1.5% per point

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